

WORKSHOP
SUITE



THE COLLABORATION MINDSET®

THINK AND SPEAK FOR RESULTS® SERIES

MANDEL

Make every communication count.

Diverse Teams Are the New Norm

MAKE THEM YOUR STRENGTH

Bringing together top performers from across your organization can spark innovation, speed up problem-solving, and cut down project cycle time.

Unfortunately, when everyone officially reports to different leaders, packed schedules and competing priorities can undermine all that potential. Deadlines slip and ground-breaking ideas fade into legacy stories that begin with the innovation-crushing phrase, “We tried that before and it just didn’t work.”

ENCOURAGE TEAM SUCCESS— Regardless of **REPORTING AUTHORITY**

Team leaders are accountable for achieving the team’s objectives no matter their level of formal reporting authority. They must be able to secure support and resources up and across the organization.

When individuals see their goals as compatible, they share resources and work together—in short, they begin to think and act like a team. Drawing on the most current research and decades of experience, **The Collaboration Mindset®** equips every participant with five critical skills for influencing team commitment and performance:

1. **REFINE** your personal brand
2. **ESTABLISH** a compelling vision
3. **LEVERAGE** individual strengths and preferences
4. **ENERGIZE** performance through recognition
5. **SUSTAIN** real and visible accountability





Harness the Power of **TOTAL COLLABORATION**

The Collaboration Mindset is world-class training with proven results. Learners exhibit stronger team commitment and organizations see immediate and measurable results in areas that matter, including:

- Highly **engaged** and **accountable** teams.
- **On-time** and **on-budget** project delivery.
- Cross-department **collaboration** that breaks down silos.
- Efficient and effective problem identification and **resolution**.

CREATE A CUSTOMIZED, Technology-Enhanced **LEARNING SOLUTION**



1:1
COACHING



SMALL
GROUPS



LIVE
VIRTUAL



TRAINER
CERTIFICATION



TWO
DAYS



FULL
DAY

WORKSHOP
DELIVERY
METHODS

The Collaboration Mindset is easy to implement and always tailored to fit the unique needs of your business and each participant with:

- One-to-one and structured group coaching.
- Highly interactive simulations.
- Real-world video-recorded and coached exercises with immediate feedback.
- Flexible delivery options, offering durations of one or two days.
- Ongoing skill reinforcement with two-month access to a leading-edge app powered by artificial intelligence.

TAKE CONFIDENCE IN A TRUSTED PARTNER that Understands Your Business

Mandel is an industry-recognized and award-winning training company that partners with Global Fortune 500 and local businesses to drive change.

We've been named by **TrainingIndustry.com** as one of the top Sales and Leadership training companies for nine consecutive years.

Harvard Business Publishing (HBP) features Mandel in its Harvard ManageMentor® e-learning series as the subject matter expert for Presentation Skills, Storytelling Skills, and Persuasion Skills.

8th Year



6th Year



"For behavior change to happen the training must be intense and hands-on . . . and Mandel's is."

- Executive Director, Global Learning, Professional Services Company

KraftHeinz

 **Microsoft**

Sprint 

 **BAYAREA COUNCIL**

LET'S COMMUNICATE

Contact us to start a conversation on how we can help your people **THINK AND SPEAK FOR RESULTS®**.

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ABOUT MANDEL

We are the leading communication skills training company for organizations who believe in the power and potential of their employees. Available in 14 languages and across 75 countries, our transformative skill-building approach is easy to customize and deploy.

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