

THE COLLABORATION MINDSET™

CLASSROOM
2 DAYS FOR UP TO 24



TEAMWORK IS A FORCE MULTIPLIER.

Teamwork and collaboration have been totally disrupted. Reintroduction into the workplace and fluctuating office environments causes further disparities throughout the organization.

Teams must re-learn how to work together to drive strategic initiatives, redesign processes, modify sales and marketing plans, and implement solutions – or risk failure.

THE COLLABORATION MINDSET™ classroom workshop addresses team challenges head-on by equipping participants with critical collaboration skills to help teams flourish:

1. **REFINE** their personal brand
2. **ESTABLISH** a compelling common vision
3. **LEVERAGE** individual strengths & preferences
4. **ENERGIZE** performance through recognition
5. **SUSTAIN** real and visible accountability

World class training with proven results

Mandel is the premier communication skills training company for global organizations that believe in the power and potential of their employees.

Harness the power of industry-leading training design and facilitation to drive immediate, measurable business results:

- Foster consistency in meeting expectations
- Collaborate to win in a new world of work
- Drive better business decisions faster
- Enhance sense of inclusion and belonging
- Promote collaboration across teams
- Connect more deeply with clients
- Resolve problems with fewer meetings

THE SKILLS

DAY ONE

8:30 am to 5:00 pm

CLASSROOM SESSION for up to 24

- 1. REFINE** their personal brand
 - Understand the role of trust in any personal brand
 - Assess their own personal brand & how it affects team relationships & productivity
 - Build a distinct and intentional personal brand they are proud of
- 2. ESTABLISH** a compelling common vision
 - Discover why lack of team vision often results in team failure
 - Learn the elements of compelling team vision & how to drive it
 - Build a team story and test it on peers
- 3. LEVERAGE** individual strengths & preferences
 - Identify team members' talents & put them to use on important work
 - Learn how to effectively delegate to employees outside of the team
 - Use team member intros to set them up for success with stakeholders

DAY TWO

8:30 am to 5:00 pm

CLASSROOM SESSION for up to 24

- 4. ENERGIZE** performance through recognition
 - Understand the neuroscience behind recognition
 - Use recognition as a powerful influence tool
 - Offer team members meaningful vs. "nice" recognition
- 5. SUSTAIN** real and visible accountability
 - Develop the collaborative & open mindset needed to tackle tough team problems
 - Learn the steps for conducting a discovery-based, high-stakes conversation



SMALL
GROUPS



LIVE
VIRTUAL

FLEXIBLE
DELIVERY
OPTIONS

THE DETAILS

SPECIFICATIONS

- 2-day classroom session for up to 24 (8 hours per participant day)
- Stakeholder viewpoint sets the stage
- Real-world, job-specific applications
- Video-recorded practices & coached exercises
- Flexible design aligns to business priorities

REINFORCEMENT & MEASUREMENT

- Two months' free access to AI-driven mobile app measures improvement
- Easy-to-use tools deliver immediate application and make training stick
- Insightful evaluation reporting provides immediate, relevant feedback